



December 3, 2008

To: CCPA Members

From: Andrea Ferrucci, Chair, CCPA Membership Committee

RE: **CCPA's New Membership Dues Structure – The Fair Share Dues Plan**

**ACTION ITEM – CCPA Annual Meeting – December 11, 2008**

As we enter a new year, we want to take the opportunity to thank all CCPA members for your dedication to, participation in and support of the Association. In these challenging times, CCPA has continued to champion your causes and advance your voices at the Legislature, within state agencies, with the media and with other advocacy organizations. CCPA's respected voice has helped protect private provider funding, advance new funding initiatives, support strategies for long-term change and advocate for policies that support the community provider system.

We ask you to continue to recognize the value of CCPA membership and the power of your collective voice through CCPA as we rollout our Fair Share Dues Plan. I will be asking you to consider this new dues formula at the CCPA Annual Meeting on December 11, 2008.

**The History of the Plan**

At CCPA's 2007 Annual Meeting, Board Chair Barry Simon announced that the Board of Directors had made a commitment to modify the dues formula for the 2009 calendar year to create a more fair and equitable dues structure. One of the larger issues that needed to be addressed was that some members were supporting all Association functions including the Community Provider Initiative, others were not. Second, the dues formulas for CCPA dues and CPI dues were based on different revenue scales. Third, dues topped out at \$3.2M in revenue while the median revenue of our members was approximately \$8M.

I'd like to thank the CCPA Membership Committee and the Board of Directors for their work this past year in developing this new dues formula. The Fair Share Dues Plan creates tiers based on agency budget size and supports all CCPA activities including our public policy efforts.

**Fair Share Dues Plan Details**

Under the Fair Dues Plan, some members will see dues reductions, while others will see increases. We've made every effort to ease this transition by:

**CCPA**

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[www.ccpa-inc.org](http://www.ccpa-inc.org)

1. Phasing in your dues increase/decrease over the course of three years
2. Maintaining the current dues schedule for the first half of 2009 and implementing the Fair Share Dues Plan effective July 1, 2009
3. Continuing the current dues schedule for new CCPA members that are on an introductory dues plan
4. Allowing for special considerations for:
  - a. Agencies whose work is partly in Connecticut and partly in another state
  - b. Agencies that are part of a healthcare, social service or educational system in which only a portion of the services are related to CCPA's core areas of focus
  - c. Financial hardship upon approval of Membership Committee
  - d. Payment plans upon request
5. Welcoming new members starting in January 2009 in a three year rollout of the Fair Share Dues Plan

Please see a comparison of the current and Fair Share Dues Plan dues structures below.

We will be sending you an invoice in January which identifies your agency's specific dues payment information. Please feel free to contact Kendra Maigarie, Member Services Coordinator at [kmaigarie@ccpa-inc.org](mailto:kmaigarie@ccpa-inc.org) or (860) 257-7909 with questions about the dues formula.

Thank you again for your ongoing support of CCPA and your continued membership in our premier trade association.

<b>Fair Share Dues Plan - CCPA Membership Dues Tiers - 2009</b>
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*Agency Revenue based on Line 12 (total revenue) of most recent form 990.*

Less than \$1 M	\$1,000
\$1 M - \$1.9 M	\$2,500
\$2M - \$2.9 M	\$4,000
\$3M - \$4.9 M	\$5,000
\$5M - \$6.9 M	\$5,750
\$7M - \$8.9 M	\$6,250
\$9 M - \$10.9 M	\$6,750
\$11 M - \$14.9M	\$7,200
\$15M & Over	\$7,500

<b>Other Classes of Membership – 2009</b>
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<input type="checkbox"/>	Associate Member	\$150
<input type="checkbox"/>	Individual Member	\$100
<input type="checkbox"/>	Sustaining Member	\$500

<b>NCCBH Membership 2009</b>
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CCPA Members are eligible for membership in the National Behavioral Healthcare Council (NCCBH) at a reduced rate of \$550 in 2009. Without this arrangement, annual NCCBH dues would be \$3,015. You save \$2,465 by joining NCCBH when you renew your CCPA dues. As part of this new dues arrangement we will be shifting the dues year for your optional membership in the National Behavioral Healthcare Council (NCCBH) from October to January. Twenty eight members of the CCPA Children's Mental Health & Substance Abuse and CCPA Behavioral Health Divisions have joined NCCBH through this plan.

**Current CCPA Dues Formula - 2008**

- Organizational Member  
Total Audited Revenue  
\$ \_\_\_\_\_ x 0.00155 = \$ \_\_\_\_\_ base dues  
Maximum dues payment = \$4,700  
Minimum dues payment = \$500  
Organizations operating in other states may calculate dues based on revenues realized in Connecticut.  
Organizations may request a payment schedule due to financial hardship or programmatic circumstances.  
Please address your request to the CCPA Board of Directors in writing.
- New Member: New members (or organizations that have not been members of CCPA for three full calendar years) may receive graduated dues discounts over three years: 25% (2008), 50% (2009), 75% (2010).  
Base dues \$ \_\_\_\_\_ (as calculated above) x 0.25 = \$ \_\_\_\_\_
- Associate Member \$150
- Individual Member \$100
- Sustaining Member \$500

**Current Community Provider Initiative Dues Formula (optional) - 2008**

*based on agency operating budget*

- \$250 < \$1M
- \$750 > \$1M – \$2.5M
- \$1,250 > \$2.5M – \$5M
- \$1,900 > \$5M – \$7.5M
- \$2,500 > \$7.5M
- Other amount \$ \_\_\_\_\_