



July 21, 2010

To: CCPA Members

From: Alyssa Goduti, Vice President for Public Policy
Kirk Springsted, Vice President, Administration

RE: **KEY INDUSTRY SURVEYS:**

- 1. CCPA ANALYSIS OF 990 DATA – COMPARISONS OF WAGE AND BENEFITS FOR TOP POSITIONS IN CCPA MEMBER AGENCIES**
- 2. CCPA 2010 SALARY AND EMPLOYEE BENEFIT SURVEY**

CCPA is pleased to offer you two valuable salary surveys to help your agency assess its employee compensation and benefits. In order to make these vital tools more accessible to you, we've reduced prices and included a new bundled rate if you choose to purchase both of these key industry surveys. Please refer to our revised pricing grid below. We've also set up a payment options so that you can pay online via PayPal (<http://ccpa-inc.org/EventCalendar.aspx> - three options are available via this link) and receive the CCPA Analysis of 990 Data quicker. This year we will be mailing these surveys electronically as PDF documents to get them to you quicker.

- 1. CCPA Analysis of 990 Data – Comparisons of Wages and Benefits for Top Positions in CCPA Member Agencies – July 2010 (Now Available)**

For the first time, CCPA is pleased to present an aggregated salary analysis of the top management positions reported by CCPA members in their IRS 990s (GuideStar data). This survey reflects data from over 85 community provider agencies and breaks out positions including Chief Executive Officer, Chief Operating Officer, Chief Financial Officer, Clinical Director and other top categories. The survey sorts positions by agency budget size and by type of services provided by the agency, where applicable.

- 2. CCPA 2010 Salary and Employee Benefit Survey (Available September 15, 2010)**

The CCPA salary and employee survey has long been a valuable asset for providers to benchmark salaries and benefits relative to the industry for positions including middle management and direct care. With the revised IRS 990 requirement of reporting how providers determine compensation levels for certain employees, the survey becomes an even more important tool to validate a provider's compensation levels.

We hope these tools will be helpful to you. Please e-mail Kirk Springsted, Vice President of Administration at kspringsted@ccpa-inc.org with any questions regarding the Salary Survey or Alyssa Goduti, Vice President for Public Policy at agoduti@ccpa-inc.org with questions about the CCPA Analysis of 990 Data.

Please Note - No part of these surveys may be reproduced or transmitted in any form or by any means, electronic or mechanical, without the express written permission of the Connecticut Community Providers Association.

YES – I'D LIKE TO PURCHASE THESE KEY INDUSTRY SURVEYS

Item	CCPA Member Participating in Survey	CCPA Member Not Participating in Survey	CCPA Non-Member
2010 Salary Survey	Free	\$125	\$175
CCPA Analysis of 990 Data	Free	\$100	\$150
Both Surveys	Free	\$175	\$275

My agency would like to purchase: (please identify all applicable)

1. CCPA 2010 Salary Survey _____
2. CCPA Analysis of 990 Data _____
3. Both Surveys at the Bundled Rate _____

Name:

Title:

Agency:

Address:

Phone:

Email:

MEMBERSHIP STATUS:

My agency: (please circle the appropriate category)

1. IS a CCPA Member _____
2. IS NOT a CCPA Member _____
3. IS NOT a CCPA Member but is interested in membership information

PAYMENT METHOD:

____ Payment made via Paypal (follow this link to make a payment using a credit card online
(<http://ccpa-inc.org/EventCalendar.aspx> - three options are available via this link)

____ Full Payment enclosed

____ Please invoice my organization

Please note that copies of the survey will not be emailed out until CCPA is in receipt of payment, and will only be emailed to the agency's CEO or his/her designee.

Alyssa Goduti

Vice President for Public Policy
Connecticut Community Providers Association (CCPA)
35 Cold Springs Road, Suite 522
Rocky Hill, CT 06067
Phone (860) 257-7909
Fax (860) 257-7777
Email - agoduti@ccpa-inc.org
Website - www.ccpa-inc.org

Kirk

Kirk Springsted
Vice President, Administration
Connecticut Community Providers Association
35 Cold Springs Rd., Suite 522
Rocky Hill, CT 06067

tel. 860 257-7909 Fax 860 257-7777

kpringsted@ccpa-inc.org